

Main: Walmart is set to become one of Allergy Standards Ltd's heavyweight clients in the US. **Far left:** Photo of Kevin Donohue, managing director of val.ie. **Above:** Brian Reeves, managing director of Avvio and Andy Tierney, Tierney's Office Automation. **Right:** Dr Pat Mulhern, head of development at AIT, Oliver Heaney, WPA Mobile, and Pat Byrne, Enterprise Ireland

WPA Mobile



Saving paper

An Athlone-based technology start-up is aiming to remove the paperwork for companies' field staff and allow management keep track of field jobs at the same time.

WPA Mobile provides mobility solutions which enable field workers in service companies to access desktop-like functionality while on the move using a hand-held device. Technicians can enter orders online, register working hours and report on quality issues through a laptop or pocket PC.

"It eliminates paper work from the field," explains director Oliver Heaney.

"We provide an end to end solution and provide the hardware and software and all of the integration that takes place between the back office and the handheld device. It is all completed in real time," says Heaney. "That is the important thing. It shows where somebody is at any particular time."

The development of WPA's technology is being supported by the Software Research Centre at Athlone IT under Enterprise Ireland's Innovation Partnership Programme.

The company currently employs 11 people, with plans to create 20 new positions as part of a €2 million investment.



The new technology enables customers to view real-time rates as and when they become available